

## **PEFINDO lowered TRIO's rating to "idBB+", "Credit Watch with Negative Implications"**

PEFINDO has lowered its rating for PT Trikonsel Oke Tbk (TRIO or the Company) to "idBB+" from "idBBB" and the rating of its Mandatory Convertible Bond (MCB) I Year 2012 to "idBB" from "idBBB-", and put the ratings on "Credit Watch with Negative Implications". The rating downgrade reflects increased refinancing risk for its short-term debts following the Company's announcement to conduct debt restructuring plan. TRIO is in the process to discuss the various options of debt restructuring to all lenders assisted by professional advisers. PEFINDO will closely monitor the progress of this plan. The ratings could be lowered if the Company's financial performance further deteriorates, it fails to mitigate its refinancing risk, and/or there is any misspayment of its financial obligations.

Established in 1996, TRIO is engaged in the retail and distribution of mobile phones, computers, and telecommunications operator products and content. As of June 30, 2015, its shareholders consisted of Polaris Limited (44.9%), J.P. Morgan Bank Luxembourg SA. RE JP Morgan (25.7%), UOB Kay Hian Private Limited (25.3%), and the public (4.1%). Its revenue is derived mainly from the sales of cellular phones (60% of total revenue in the first six months of 2015), followed by sales of prepaid cellphone vouchers (39%), and content and others (1%).

Rating Period: October 15, 2015 – January 15, 2016  
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