

PT Bussan Auto Finance

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CREDIT PROFILE		FINANCIAL HIGHLIGHTS				
		As of/for the year ended	Dec-2017	Dec-2016	Dec-2015	Dec-2014
			(Audited)	(Audited)	(Audited)	(Audited)
Corporate Rating	<i>idAA/Stable</i>	Total assets [IDR bn]	8,015.7	7,320.32	8,879.94	10,431.31
Rated Issues		Net receivables [IDR bn]	7,391.2	6,777.00	7,565.73	9,033.88
<i>Bond II/2018 (NEW)</i>	<i>idAA</i>	Net service assets [IDR bn]	7,596.3	7,021.00	7,846.78	9,392.84
<i>Bond I/2017</i>	<i>idAA</i>	Total equity [IDR bn]	1,845.0	1,666.30	1,603.83	1,556.59
Rating Period		Net interest revenue [IDR bn]	1,728.6	1,656.65	1,770.03	1,894.08
<i>February 21, 2018 – February 1, 2019</i>		Net income [IDR bn]	182.7	82.05	2.98	44.21
Rating History		Cost to income [%]	58.9	59.8	58.8	56.6
<i>MAY 2017</i>	<i>idAA/Stable</i>	Operating profit margin [%]	11.6	5.3	0.4	2.4
<i>SEP 2009</i>	<i>idAA-/Stable</i>	ROAA (including off-balance) [%]	2.4	1.0	0.0	0.4
<i>MAR 2008</i>	<i>idA+/Stable</i>	NPR-balance/NSA [%]	4.4	5.4	4.7	4.2
<i>JAN 2008</i>	<i>idA/Stable</i>	Reserves/NSA [%]	2.7	3.4	3.4	3.2
		Equity/NSA [%]	24.3	23.7	20.4	16.6
		Total debt/equity [x]	3.0	3.0	4.2	5.3
		Short-term liquidity ratio [%]	179.3	185.5	105.6	138.4
		USD exchange rate [USD/IDR]	13,548	13,436	13,795	12,440

ROAA=return on average assets. NPR=non-performing receivables > 30 days. NSA=net service assets.

The above ratios have been computed based on information from the company and published accounts. Where applicable, some items have been reclassified according to PEFINDO's definitions.

PT Bussan Auto Finance's proposed bond assigned at "idAA"

PEFINDO has affirmed "idAA" ratings of PT Bussan Auto Finance (BAFI) and its Bond I/2017. At the same time, PEFINDO has also assigned an "idAA" rating to its proposed Bond II/2018 of a maximum amount of IDR1 trillion. The outlook for the corporate rating is "stable".

An obligor rated idAA differs from the highest rated obligors only to a small degree, and has a very strong capacity to meet its long-term financial commitments relative to that of other Indonesian obligors.

The ratings reflect BAFI's strong parent support, strong capitalization, and strong market position in the industry. However, the ratings are constrained by its pressure on asset quality and tight competition in motorcycle financing.

The rating may be raised if BAFI significantly improves its business position in the financing industry, and at the same time improves its asset quality and profitability performances on a sustainable basis. On the other hand, the rating may be lowered if its asset quality and profitability performances suffer significant setbacks, or if PEFINDO considers that the parent's support has diminished significantly.

BAFI was established in 1995 as PT Pembiayaan Getraco Indonesia. The Company was renamed to PT Danamon-Mitsui Otomotif Finance in 1997, and later changed to its present name in 1998. As of December 2017, the shareholders were: Mitsui (58.30%), Yamaha (17.70%), PT Mitsui Indonesia (11.70%), PT Yamaha Indonesia Motor Manufacturing (2.30%), and PT Ciptadana Capital (10.00%). By the end of December 2017, BAFI had 169 full branches, serving 684,777 accounts, with a workforce of 7,210 staff.

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