

PT Adi Sarana Armada Tbk

Credit Rating

Convertible Bond I/2021

idA-

Rating Period

May 24, 2023 – July 27, 2023

Published Rating History

APR 2023	idA-/Stable
APR 2022	idA-/Stable
APR 2021	idA-/Stable
SEP 2020	idA-/Stable
DEC 2019	idA-/Stable

PEFINDO has affirmed its idA- rating for PT Adi Sarana Armada Tbk (ASSA)'s maturing Convertible Bond I/2021 of IDR517.3 billion due on July 27, 2023. If it is not converted into equity, ASSA is expected to fully repay its maturing convertible bonds using internal cash amounting IDR200 billion and proceeds from new bank borrowings amounting IDR317.3 billion.

Started its commercial operation in 2003, ASSA provides integrated transportation services for individuals and corporates, logistics transportation, driver management services, sales of used vehicle, and auction service. In March 2019, it commenced the operation of its delivery business under its subsidiary, PT Tri Adi Bersama (TAB), with a brand name "Anteraja". As of December 31, 2022, it managed more than 28,000 vehicles through its 18 branch offices across Indonesia. At the end of 2022, ASSA's shareholders consisted of PT Adi Dinamika Investindo (23.89%), PT Daya Adicipta Mustika (18.26%), Prodjo Sunarjanto Sekar Pantjawati (9.59%), Erida (3.02%), Jany Candra (0.51%), Tjoeng Suyanto (0.10%), and the public (44.63%).

Rating Definition

Debt security rated idA indicates that the obligor's capacity to meet its long-term financial commitments on the debt security, relative to other Indonesian obligors, is strong, however, the debt security is somewhat more susceptible to adverse effects of changes in circumstances and economic conditions than higher-rated debt. The Minus (-) sign indicates that the rating is relatively weak within the respective rating category.

Financial Highlights

As of/for the year ended	Mar-2023 (Unaudited)	Dec-2022 (Audited)	Dec-2021 (Audited)	Dec-2020 (Audited)
Total adjusted assets [IDR bn]	7,114.1	7,084.1	5,884.4	5,035.3
Total adjusted debt [IDR bn]	3,940.5	4,060.7	3,585.4	2,986.8
Total adjusted equity [IDR bn]	2,321.3	2,286.5	1,618.0	1,303.8
Total sales [IDR bn]	1,146.3	5,870.1	5,088.1	3,037.4
EBITDA [IDR bn]	328.3	1,076.5	1,147.6	906.7
Net income after MI [IDR bn]	51.8	103.0	142.6	87.1
EBITDA margin [%]	28.6	18.3	22.6	29.9
Adjusted debt/EBITDA [X]	*3.0	3.8	3.1	3.3
Adjusted debt/adjusted equity [X]	1.7	1.8	2.2	2.3
FFO/adjusted debt [%]	*24.4	19.4	24.4	21.2
EBITDA/IFCCI [X]	4.4	4.1	4.8	3.6
USD exchange rate [IDR/USD]	14,979	15,731	14,269	14,105

FFO = EBITDA – IFCCI + Interest Income – Current Tax Expense

EBITDA = Operating Profit + Depreciation Expense + Amortization Expense

IFCCI = Gross Interest Expense + Other Financial Charges + Capitalized Interest; (FX Loss not included)

MI= Minority Interest

*annualized

The above ratios have been computed based on information from the company and published accounts. Where applicable, some items have been reclassified according to PEFINDO's definitions.

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